

JITENDRA SINGH

Product Manager — AI Agents, GenAI Products & 0→1 SaaS

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SUMMARY

Product manager with 8 years across AI product and large-scale program delivery. Built production AI agents on RAG, MCP and LangGraph, shipped five AI features into a live enterprise SaaS platform, and took a GenAI video product from concept to MVP in 75 days — building the base prototype myself before handing to engineering. Owned a three-product portfolio generating \$1.2M+ ARR across 30K+ users. Previously owned program budgets up to \$10M, so I weigh user value against what a feature actually costs to run.

CORE EXPERTISE

AI / GenAI: LLMs, AI agents, RAG, MCP, LangGraph, prompt engineering, open-weight model fine-tuning, computer vision, NLP, recommendation systems, image & video generation, latency/cost/quality trade-offs

Product: 0→1 product development, roadmap & prioritization, PRDs, discovery & user research, A/B testing, OKRs, GTM, platform thinking

Analytics & Design: Mixpanel, Microsoft Clarity, Mouseflow, Power BI, Figma, Google Stitch

Technical: n8n, Replit, Windsurf, Playwright, AWS (SageMaker), Google Cloud, Azure, JIRA, Asana

EXPERIENCE

AI Product Manager

Aelum Consulting | Apr 2026 – Aug 2026

- Built and shipped two production AI products end to end — owning problem framing, architecture decisions, and delivery rather than handing specs to engineering.
- Designed a **real-time inventory intelligence agent for Yokohama Tyres** using **RAG, MCP and LangGraph** over live inventory data — surfacing stock in the pipeline, flagging dead stock, recommending offers the team could run against it, and generating reports on demand. Replaced static reports that were stale by the time they reached the people making stocking decisions.
- Built an **enterprise AI search platform** (comparable to Glean and Onyx) with connectors for **ServiceNow, Zoho, Google Workspace and SharePoint**, giving teams a single retrieval layer across systems that previously had to be searched one at a time.
- Automated the end-to-end sales motion with **n8n**: prospect research, enrichment via Google and **Apollo**, and auto-drafted outreach in **Outlook and LinkedIn** tailored to each prospect — integrated with LinkedIn Sales Navigator.
- Drove internal AI adoption across teams, including judging which processes were worth automating and which were better left alone.

Senior Product Specialist — AI & Computer Vision

KoiReader Technologies | Jul 2025 – Apr 2026

- Led product for custom computer-vision solutions in warehouse and yard operations, pairing vision cameras with CV models to detect humans for safety compliance, track forklift utilization, identify pallets, autoscan products on conveyor belts, and read number plates in yards.
- Translated ambiguous operational problems from enterprise customers into deployable product requirements, prioritizing use cases by measurable efficiency gain rather than technical novelty.
- Owned execution across AI, engineering, and business stakeholders, and established KPI-driven governance that improved delivery predictability and executive visibility.

Product Manager — AI & GenAI SaaS

Taggbox | Mar 2023 – Jul 2025

Owned a three-product portfolio: **Taggbox**, **Taggbox UGC Suite** (enterprise DAM + content aggregation + Social Walls for live events) and **Tagshop.ai** (GenAI video). Combined **\$1.2M+ ARR across 30K+ users**.

- Shipped five AI features into the UGC Suite, each targeting a specific user bottleneck: an **AI recommendation engine** scoring aggregated posts on image quality and sentiment, **reducing manual moderation effort 60% and improving**

accuracy 45%; **duplicate detection** for near-identical images across handles and hashtags; an **AI review analyser** across Google, Amazon and Tripoto; **AI product recommendation** detecting catalog products in UGC images so eCommerce users tag in one click; and AI suggestions across the content workflow.

- Launched **Tagshop.ai from concept to live MVP in 75 days** — built the working base on Replit, then partnered with engineering to productize it. Architected the pipeline across OpenAI (script generation), ElevenLabs (voiceover), Sync.so (lipsync), Captions (AI avatars), an open-source video editor and an in-house template system. **The product is live today with 5,000+ brands and 4.9 on G2.**
- Drove a deliberate **open-weight model strategy**, training models in-house rather than defaulting to hosted APIs, to control inference cost and output quality at scale.
- Reduced AI model latency 20% through AWS SageMaker optimization, balancing inference cost against real-time responsiveness.
- Introduced AI into delivery: built an **autonomous QA agent on Playwright** for the QA team and rolled out Windsurf across engineering to accelerate development throughput.
- Shipped an ML recommendation engine for personalized feeds that **lifted engagement 35%**, and improved campaign ROI 30% using predictive analytics on user behaviour.
- Ran 50+ user interviews and continuous A/B testing via Mixpanel, Clarity and Mouseflow, sustaining **90%+ NPS**. Cut operating costs **\$25K/year** via AI automation.

Program Manager

Hubilo | Apr 2021 – Mar 2023

- Delivered \$4M–\$7M global digital and SaaS programs, **owning budgets up to \$10M** and the resource-allocation calls that kept them on schedule.
- Led execution of 15+ global brand campaigns and drove an Agile transformation that improved operational efficiency 20%.
- Held alignment across product, marketing and engineering, resolving competing priorities before they became delivery risk.

Project Manager

Expertright | Jun 2019 – Dec 2020

- Owned end-to-end project lifecycle across 20+ web and mobile application projects — planning, execution and delivery — ensuring timely release and high client satisfaction.
- Acted as primary point of contact for client stakeholders, translating requirements into execution plans and coordinating design, engineering and QA across concurrent projects.

Technical Software Engineer — IBM | Mar 2019 – Jun 2019

Program Admin — MetLife | Sep 2018 – Mar 2019

EDI Analyst — A3Logics | Sep 2017 – Sep 2018

- Early career across enterprise software, program governance and EDI data-exchange systems — foundational grounding in enterprise architecture and structured delivery.

PERSONAL PROJECTS

- **MyBuddy** — Personal AI knowledge assistant built on the **Onyx** open-source stack, extended with a Google Drive connector, the ability to spin up AI agents from my own documents, and **Ollama** integration so it can run against local LLMs instead of hosted APIs.
- **Local-First Notetaker** — AI notetaker running fully on-device or via hosted APIs, built for privacy-sensitive contexts where cloud processing isn't viable. Exploring the quality ceiling of on-device models for meeting capture and summarization.
- **Email Verifier** — Bulk deliverability checker using layered confidence scoring (syntax, MX, disposable-domain and role-account detection) rather than a false binary valid/invalid signal. github.com/Jitendra2205

EDUCATION & CERTIFICATIONS

MBA, IT & Service Management — NMIMS, Mumbai (2021) | **B.Tech, Computer Science** — Global Institute of Technology, Jaipur (2017)

Certifications: Certified Scrum Product Owner (CSPO) · PMI-ACP · PRINCE2